

Heinrich Schuemann's Visit to BHEL Bhopal

S.No.	Topics discussed
1.	Visit by Mr. Holger Schmitz from Heinrich Schuemann to India
2.	Celebrating Brazil's National Spirit: Cachaça Showcase at Brazilian Embassy
3.	IGEP Participates in 3rd Sukarya International Conference
4.	Mr. Christian Decker's Visit to India
5.	Meeting with Mr. Oliver Mirza of Dr. Oetker - A Success Story in Indian Market Adaptation
6.	Day of German Unity Celebrations at the Embassy of Germany, New Delhi
7.	Meeting with Shri P. Chidambaram, former Ministry of Finance, Govt of India



L-R: Sridhar Subramanyam, Mr. Holger Schmidt (Centre, Managing Director of Heinrich Schuemann) with the BHEL Bhopal Engineering Team

BHEL Bhopal (Bharat Heavy Electricals Limited – Bhopal Unit), a public sector unit set up by the Government of India in 1956, has played a strategic and significant role in the development of India's electrical industry and the country's railway infrastructure. BHEL Bhopal specializes in manufacturing heavy electrical equipment such as transformers, switchgear, traction motors, generators, and control systems. Its importance lies not only in the scale of manufacturing, but also in indigenization, technology absorption, and long-term support to critical national sectors.

BHEL's Bhopal unit is central to India's strategy to reduce dependence on imported electrical machinery. Through technology collaborations and in-house R&D, it has enabled the localization of the manufacture of large power transformers, motors, and associated control gear required for thermal, hydro, and industrial power projects.

The unit has been very important for the Indian railways as well. It is a key supplier of traction equipment—including traction motors, transformers, converters, and control electronics—used in electric locomotives, EMUs, and metro rail systems. This has directly supported India's large-scale railway electrification programme.

The German company – **Heinrich Schuemann GmbH**, based in Luebeck has played a critical role in helping BHEL Bhopal to produce copper coils and bars which are a critical component of the transformers, traction motors and control gears. The German company's machines such as robotic auto taping machine, coil spreading machine and coil forming machine are central to BHEL's product unit. Despite being over 20 years old, these machines are still functioning smoothly, a fact attested by the BHEL engineers. It is a testimony to Germany engineering precision and quality.

Keeping in view the critical role played by BHEL to India's power, defence and transportation sector, the management of BHEL would like to cooperate with Heinrich Schuemann to upgrade its production unit in Bhopal.

Mr. Holger Schmidt, Managing Director of Heinrich Schuemann, visited BHEL Bhopal along with IGEP in November 2025. He met the BHEL engineers and inspected the various machines that are the backbone of the production unit. A proposal to upgrade the machines and replace some of the old machines is being submitted by Heinrich Schuemann to BHEL.

Celebrating Brazil's National Spirit: Cachaça Showcase at the Embassy of Brazil, New Delhi



L-R: Dr. Dietrich Kebschull, Sharda Subramaniyam, H.E. Mr. Jason Hall

(Ambassador of Jamaica in India), at the Cachaça Bar in the Brazilian Embassy

Cachaça (pronounced ka-SHA-sa) is Brazil's national spirit, a distilled alcoholic beverage made exclusively from fermented fresh sugarcane juice, unlike rum which often uses molasses, giving it distinct grassy, fruity, or spicy notes. It's central to Brazilian culture, enjoyed neat or on the rocks, and is the essential ingredient in the famous Caipirinha cocktail.

The National Day celebrations of Brazil, celebrated in the Embassy of Brazil in New Delhi on 7th Nov, offered the perfect setting to introduce Cachaça to Indian and other invited guests. IGEP introduced the premium brand Dom Tapparo, offering distinguished guests, diplomats, and cultural enthusiasts their first taste of authentic Cachaça and Caipirinha. The guests were delighted by the experience and received the spirit exceptionally well, marking a successful introduction to the Indian audience.

This collaboration exemplifies IGEP's commitment to bridging international brands with the Indian market, creating meaningful connections that celebrate both heritage and innovation. By facilitating Dom Tapparo's exclusive showcase at this prestigious event, IGEP demonstrated its expertise in curating authentic cultural experiences while positioning the brand for a promising entry into India's growing and dynamic spirit market.



IGEP Participates in 3rd Sukarya International Conference



The panelists at the 3rd Sukarya International Conference held at ITC Maurya

IGEP was proud to be a sponsor of the **3rd Sukarya International Conference on Public Health and Nutrition**, held on **14–15 October** at **ITC Maurya, New Delhi**, in collaboration with the **Rotary Club of Delhi Midtown (District 3011)**. This partnership builds on the long-standing association between IGEP, Rotary Midtown and Sukarya, who have worked together on impactful community initiatives such as the **Education of Wheels** and other public education and health interventions.

Organized by the **Sukarya Foundation**, the conference served as an important global forum focused on addressing pressing challenges in **public health, nutrition, and sustainable development**. IGEP was honoured to support this prestigious initiative and extends its sincere appreciation to **Mrs. Mira Satpati, Chairperson, Sukarya Foundation**, for her leadership and vision, as well as to all fellow sponsors and partners who contributed to the successful execution of the event.

The two-day conference brought together **experts, researchers, policymakers, and practitioners from multiple countries**, fostering rich cross-cultural exchange and knowledge sharing. The diversity of perspectives and the depth of discussions made the conference both **highly engaging and intellectually enriching** for all participants.

Through its association with this international conference, IGEP reaffirmed its commitment to supporting initiatives that promote **global collaboration, knowledge exchange, and sustainable impact** in the field of public health and nutrition. The event stood as a testament to the power of partnerships in driving collective progress toward healthier and more equitable communities worldwide.

Mr. Christian Decker's Visit to India



L-R: Dr. Dietrich Kebischull, Priyanshu and Christian Decker visiting iconic heritage sites in Jaipur

Wirtschaftsförderung und Technologietransfer Schleswig-Holstein (WTSW) is the official business development agency of the German state of Schleswig-Holstein, supporting innovation, technology transfer, and international cooperation, with a focus on climate action, artificial intelligence, and social development.

IGEP and WTSW share a strong collaborative partnership aimed at advancing Indo-German engagement. IGEP supports WTSW through on-ground market intelligence, stakeholder mapping, and facilitation of high-level engagements, enabling WTSW to navigate India's diverse and rapidly evolving business ecosystem. This cooperation focuses on identifying practical collaboration opportunities, supporting knowledge exchange, and building long-term institutional linkages aligned with WTSW's strategic priorities.

In early December 2025, Mr. Christian Decker visited India as part of this ongoing collaboration. During his visit, he engaged closely with the IGEP team in Gurgaon, gaining real-time insights into India's economic momentum and sectoral opportunities. He also interacted with industry professionals and participated in discussions at the Embassy of Germany in New Delhi on current economic trends and the broader Germany/EU-India business relationship.

A notable highlight was a private meeting with Mr. P. Chidambaram, senior former member of the Indian government, facilitated through IGEP's established local network.

The visit reinforced the shared understanding between IGEP and WTSW that successful engagement in India depends on local presence, trusted partnerships, and a clear strategic approach, with future initiatives, including a possible ministerial delegation in 2026, under discussion.



Day of German Unity Celebrations at the Embassy of Germany



Dr. Dietrich Kebschull and Sharda Sridhar at the Day of German Unity celebration held at the German Ambassy

On October 30th, IGEP was delighted to participate in the Day of German Unity celebrations at the Embassy of Germany in New Delhi. Representing IGEP Consult Ltd., Sharda Sridhar and Dr. Dietrich Kebschull attended this inspiring evening.

The event was graced by the presence of Dr. S. Jaishankar, Hon'ble External Affairs Minister of India, and the German Ambassador to India, both of whom shared thoughtful remarks commemorating this significant occasion. The celebration highlighted the strong and enduring partnership between Germany and India.



Meeting an Old Friend - Shri P. Chidambaram



L-R: Shri P. Chidambaram, Sharda Sridhar and Dr. Dietrich Kebschull

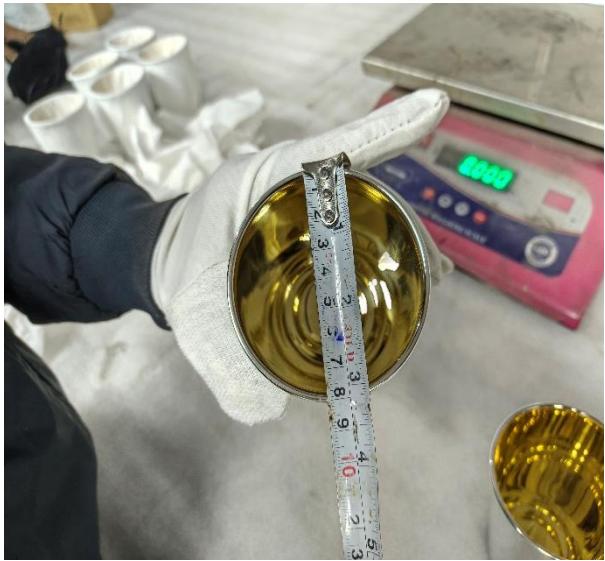
We were honored to meet former Finance Minister of India, Mr. P. Chidambaram at an event in New Delhi. As a distinguished statesman who played a pivotal role in shaping India's economic trajectory, Mr. Chidambaram's contributions to India's growth story remain invaluable.

P. Chidambaram's key contributions as the Minister of State (Independent Charge) for Commerce, during two terms in the early 1990s, were central to the liberalization of India's trade policy. He was a key reformer who radically changed the export-import (EXIM) policy, shifting it from a highly restrictive regime to a more open and free trade system.

These reforms, undertaken in coordination with then-Finance Minister Manmohan Singh and Prime Minister P.V. Narasimha Rao, provided a huge boost to exporters and helped integrate India more closely with the global economy. Additionally, Mr. Chidambaram strongly supported IGEP's initiatives in the 1990s to help India build up a vibrant export sector.



Ensuring Shipment-Ready Quality for Global Deliveries



Quality inspection carried out by an IGEP representative



Products laid out for verification prior to shipment.



Unpacking of finished products prior to quality inspection



Inspected products are ready for shipment

As an Indian supplier serving international markets, maintaining consistent product quality is paramount particularly for shipments to Germany, where regulatory requirements and quality expectations are exceptionally rigorous. With **over 25 years of experience in quality**

assurance and pre-shipment inspections, IGEP's auditors ensure that every consignment complies with international standards and client specifications.

A structured **pre-shipment quality inspection** is conducted prior to dispatch. The scope of inspection includes **various types of EPNS, steel and aluminium fabricated items, Beclite art wares**, as well as **products sourced for German and other international investors, including leather goods**. Each product category is evaluated in accordance with its material characteristics, finish quality, workmanship, and export requirements.

Acting as **independent quality auditors**, the IGEP team performs thorough visual and functional inspections, covering dimensional accuracy, surface finish, polishing quality, coating consistency, assembly precision, and overall presentation. Any non-conformities such as surface defects, uneven finishes, or inconsistencies are identified and documented at this stage. Where required, **corrective measures** including re-polishing, refinishing, alignment adjustments, or packaging enhancements are recommended and verified before shipment approval.

A **comprehensive inspection report** is subsequently shared with the team in Germany, detailing inspection findings, corrective actions undertaken, and final shipment clearance. Supported by an **established inspection network** and long-standing **trust built with German partners**, this process ensures transparency, minimizes quality risks, and consistently delivers products of assured quality to international clients.