

Heinrich Schuemann: Electrical Machine and Transformer Construction Manufacturer

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Heinrich Schuemann (GmbH & Co. KG) Headquarter Lübeck, Germany

German technology can significantly enhance India's industrial manufacturing sector by improving productivity, precision, efficiency, sustainability, and global competitiveness. Germany is globally known for advanced engineering, world-class manufacturing systems. A perfect example of this is the company Heinrich Schuemann GmbH & Co KG based in Lübeck, Schleswig-Holstein.

Heinrich Schuemann brings more than a century of expertise in winding machines, transformer & motor equipment, and scalable automation solutions. The company has several key Indian customers in the electrical engineering segment.

Heinrich Schuemann is more than a legacy name. Their portfolio of winding machines, insulating systems, bandaging and core winding equipment is complemented by state-of-the-art automation, digitization of processes, and highly customizable systems. For example, their solutions include automated wire-clamping and cutting, production cells with handling systems, and integrated reporting and diagnostics reduce defects and improve productivity.

Transforming Machines into Global Market leaders



Machines by Heinrich Schuemann

Heinrich Schuemann has the following product range in its portfolio:

- Complete Production Lines for Preformed Coils
- Production Lines for Bars
- Winding Machines
- Coil Shop

The electrical industry in India is large, expanding, and expected to nearly double in size over the next 5–7 years. Rapid expansion in power generation & distribution capacity, electrification efforts, and grid upgrades is driving the growth. Additionally, growth in other segments like renewable energy (solar/wind), EVs, industrial electrification — all require more electrical equipment, power electronics, and components. Another application area is traction motors used in various industries as well as railways.

Heinrich Schuemann is expected to play a big role in India's expanding electrical engineering sector in the future. In this regard the company is partnering with IGEP to explore new customers and markets and solidify its position as a valued partner in India's engineering sector.



Trade Fair – AGRA (Bulgaria): Exploring innovation and Opportunities in Agribusiness



Exhibitors showcased their products at the AGRA 2025 event

Dubai (UAE) and Germany are some of the most popular choices for Indian businesses for trade fair visits or participation. However, new centers are emerging to which offer new business opportunities and promising potential markets. One of them is Bulgaria, which is nestled at the crossroads of Europe and Asia.

Over the years Bulgaria has emerged as a key hub for business, information technology, tourism, film production and trade fairs.

The International Agricultural Exhibition AGRA has solidified its reputation as the largest agribusiness event in Southeast Europe. This vibrant gathering is organized by International Fair Plovdiv under the Bulgarian Ministry of Agriculture and Food, with AGROTECH and the Agricultural Academy as co-organizers. The event showcases the latest innovations in agricultural machinery, technology, and sustainable farming practices.

The previous edition of AGRA took place from 18 - 22 February 2025. Key takeaways included the increasing role of digital solutions and precision farming, the growing adoption of renewable energy technologies in agricultural operations, and the importance of sustainable practices to enhance productivity and resilience.

The Indo-Asia Bulgarian Chamber of Commerce (IABCC) aims to better support Indian participants in AGRA 2026 and helping them expand into new markets, building strategic collaborations, and enhancing operational efficiency. The next exhibition will take place from 17th – 21st February 2026 in Bulgaria.

A Glimpse into VINARIA 2025 at the Plovdiv International Fair



Exhibitioner sharing their products with the visitors at the Vinaria 2025

The International Exhibition of Vine growing and Wine Producing 'VINARIA 2025', took place alongside the International Agricultural Exhibition AGRA.

VINARIA 2025 reinforced its reputation as the largest and most prestigious platform for the wine sector in the region. Hosted in Pavilion 8 (City of Wine and Delicacies) and Pavilion 11 (Machinery and Technology), the exhibition featured leading wine producers, advanced technological solutions, and a wide range of innovations driving the industry forward.

A special highlight was the Golden Rhyton competition, which provided an outstanding stage for top wine producers to present their best creations and gain well-deserved recognition.

The event provided an excellent opportunity to explore the latest trends, exchange knowledge with industry leaders, and witness firsthand the innovation shaping the future of wine-growing and wine production in Southeast Europe.

Innovation and Growth in the Global Food Industry



A view from the 2025 Foodtech International fair

Another exhibition held parallel to AGRA is FOODTECH. Foodtech 2025, the International Exhibition of Food and Drinks, Packaging, Machinery, and Technologies, was held at the International Fair Plovdiv, alongside Vinaria 2025 and AGRA 2025.

In the previous edition, FOODTECH 2025 impressed with a 30% increase in exhibition space and the participation of nearly 160 exhibitors from seven countries, attracting over 53,000 visitors. The event showcased a full spectrum of the food industry - from traditional Bulgarian specialties and gourmet delicacies to superfoods, sustainable technologies, and innovative packaging solutions.

Italy was a partner country and the key highlights included the "Tastes of Italy" exhibition, which celebrated authentic Italian flavors, and a dynamic program featuring innovation competitions, scientific conferences, and the Sustainable Scoops Gelato competition. Exhibitors presented cutting-edge processing, packaging, and labeling technologies, fostering new partnerships between production, technology, and science.

Vienna musicians captivate Delhi audience with classical masterwork



L-R: Shridhar Subramonyan, Dr. Kebschull, Tanya Wadhwa (Project Manager, Austrian Cultural Forum), Sharda Sridhar, Jowita Sip (Soprano), Karl August Lux (Consul General of the Austrian Embassy), Mrs. Lux, Vladyslav Kaznodii (Pianist) and Rishabh Kurseja (Project Manager, Austrian Cultural Forum)

New Delhi – Vienna-based soprano Jowita Sip and pianist Vladyslav Kaznodii delivered a captivating performance at the Alliance Française de Delhi auditorium in Lodhi Road on 8th August, 2025. The concert, presented by the Austrian Cultural Forum New Delhi and the Polish Institute New Delhi in collaboration with Alliance Française de Delhi, featured celebrated works by Mozart, Chopin, Strauss, Paderewski, and Rózycki. The young musicians' exceptional artistry and seamless coordination created an evening of unparalleled musical excellence.

The warmth of the reception highlighted the universal appeal of classical music and the performers' ability to connect with listeners across cultural boundaries.

The evening concluded with an elegant dinner hosted by IGEP at the **India International Centre** in honor of the visiting artists and distinguished guests.

The event exemplified the importance of cultural exchange in strengthening international ties, bringing together Austrian, Polish, and French cultural institutions to present world-class talent to Indian audiences. The success of the evening promises continued collaboration and enrichment of Delhi's vibrant cultural landscape with Austria in the future.



Strengthening India–Brazil Synergy in Agriculture and Agritech



L-R: Angelo de Queiroz Mauricio (Agricultural Attaché), Wagner Silva e Antunes (Trade Head), Sharda Sridhar, H.E. Kenneth da Nóbrega (Ambassador), Bruno Berrettini Campones do Brasil (Deputy Head Trade), Sridhar Subramonyan and Mrs. Mauricio

India and Brazil are deepening their cooperation in agriculture along several dimensions — trade, innovation, regulatory alignment, and biotechnology. Brazil was an active participant in World Food India 2025 held in New Delhi 25-28th September 2025. Brazil's participation was also marked by the India-Brazil Business Dialogue, held on World Food Day, where both nations discussed economic growth and bilateral partnerships. Also in September 2025, the Indian Council of Agricultural Research (ICAR) launched Maitri 2.0, a Brazil-India cross-incubation program for agritech.

The Brazilian ambassador to India, H.E. Kenneth da Nóbrega, is a strong advocate of the growing agricultural partnership between the two countries. IGEP is facilitating cooperation between India and Brazil in various spheres including agriculture and food processing. To achieve this goal, IGEP works closely with the Embassy of Brazil.



EXAKT Showcases Precision Technology at Productronica India 2025



EXAKT showcasing their product at the Productronica India 2025 exhibition

EXAKT Advanced Technologies GmbH, a global leader in high-precision three-roll mills and cutting and grinding systems, continues to set industry benchmarks with its uncompromising commitment to accuracy, innovation, and German engineering excellence. The company's solutions are renowned for delivering reliable, repeatable precision tailored to the needs of every application.

On 17th - 19th September, EXAKT participated in **Productronica India** held in Bengaluru, India. At this event, EXAKT showcased its advanced material processing technologies, particularly its precision three-roll mills designed for electronics-related applications such as pastes, inks, coatings, and high-performance materials. Visitors experienced firsthand how EXAKT's engineering ensures consistency, particle homogeneity, and micro-level control essential for modern electronics manufacturing and R&D.

Schleswig-Holstein: A Strategic Entry Point in Northern Germany for Global Investors



Source: <https://www.britannica.com/place/Schleswig-Holstein>

Located at Germany's northern gateway, Schleswig-Holstein combines sector strengths in renewable energy, maritime technology, life sciences, and IT with accessible infrastructure and stable growth conditions.

The state's economy is shaped by strong SMEs, competitive mid-sized firms, and an active research landscape. With strengths in renewable energy, maritime industries, life sciences, engineering, IT, and food technology, Schleswig-Holstein attracts companies seeking long-term stability and growth.

The Business Development & Technology Transfer Corporation of Schleswig-Holstein (www.wtsh.de) serves as the central partner for start-up development, innovation consulting, settlement advisory, and foreign trade expansion. Supported by the state government, regional chambers, and universities, it provides coordinated expertise and access to strong networks, positioning Schleswig-Holstein as an efficient and opportunity-rich destination for global investors.

IGEP works closely with WTSW to strengthen economic ties between India and Germany. By facilitating connections, supporting companies exploring opportunities in Schleswig-Holstein, and aligning with WTSW's goal of enabling smooth market entry.



IGEP team meets the Ambassador of Greece in New Delhi



Source: Wikipedia

L-R: Sridhar Subramonyan, H.E. Mrs. Aliki Koutsomitopoulou, Ambassador of Greece in India, Sharda Sridhar

During the visit of the Indian Prime Minister, Narendra Modi to Greece in 2023, both countries agreed to elevate their partnership to a strategic level. Both nations have decided to strengthen their strategic partnership by enhancing cooperation in various areas including defense and security, infrastructure, agriculture, education and skill development. One of the major cooperation areas is the India–Middle East–Europe Corridor (IMEC). Greece, because of its strategic location in the Mediterranean (especially with its ports), is seen as a key partner for India in this connectivity project.

Sridhar Subramonyan and Sharda Sridhar of IGEP had the opportunity to interact with H.E. the Ambassador of Greece to India, Aliki Koutsomitopoulou. Mrs. Koutsomitopoulou was a Guest Speaker at a Rotary Club of Delhi Midtown event on 10th August 2025 held in ITC Maurya. There is strong urge on both sides to enhance trade ties. Both countries have committed to doubling bilateral trade by 2030.